



# Steve Heinen, AAI, CWCP

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## Current Employer or Company Information

VP/Principal • Pritchard & Jerden

Steve has over 35 years of sales experience in Property & Casualty with a specialized focus on Workers' Compensation. In addition to being president of RMI, Steve is a risk advisor with Pritchard & Jerden.

Steve has administered the Georgia Certified Workers' Compensation Program for the Georgia State Board of Workers' Compensation since its inception in 1999. In 2010 Governor Deal appointed him to serve on the Board for the Subsequent Injury Trust Fund.

Steve has many additional certifications and awards that can be viewed in his attached bio.

## Education/Certifications/Experience

### **University of Georgia, Athens, GA**

- Accredited Advisor in Insurance (AAI) Designation
- Certified Workers' Compensation Professional (CWCP) Designation

## Two Sessions

### **Morning session: The Intersection Between Safety and Claims:**

1. comP4® - a integrated approach to safety and claims.
2. Why are workers' compensation claims costs escalating?
3. Litigation cost drivers?
4. Conducting an effective accident investigation.
5. Is your safety training effective?

### **Afternoon session: Safety Begins with Me – Building Safety Leadership within your Organization**

#### **Topic 1 - Do you have an effective leadership training program?**

- How much time do you devote to leadership training?
- What is your message?
- How can you sustain and an effective leadership training program?



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- Do you have the right supervisors in place?

### **Topic 2 – Improving the Safety IQ® of your organization**

- Is your current safety training program effective?
- Proven strategies to improve your ROI.
- Can micro-learning benefit your organization?

### **Topic 3 – Improving the Claims IQ® of your organization**

- Do your team members understand the cost of claims?
- How can claims create a safety mindset?
- Improving claims communication will improve outcomes.

### **Additional Comments**

Example: Presentation available upon request, etc.

Bio:

